

The RoomReady Tech Lab



Hybrid work is no longer a trend - it's the norm. Your employees move fluidly between remote and in-office work, and they expect the same from your meeting spaces. They want meeting equity whether they're joining from across the table or across the country - and they expect your rooms to work with every collaboration platform, just like their laptops do.

But can your rooms keep up?

RoomReady is here to help you ensure they can. Our Tech Lab gives you a hands-on experience with the latest AV and video conferencing technologies - showing you how different platforms, hardware, and user needs come together in real-world settings. We simplify the complex, helping you create spaces that just work - for everyone, everywhere.

Tech Lab Functionalities:



Hardware & Software Testing



Remote Demonstrations



Interactive Demonstrations



Compare Hardware Functionality



ROI Analysis



Software & Firmware Validation



Scenario: Supporting Multi-Platform Meetings in a Single-Platform Enterprise

An enterprise has standardized on Microsoft Teams internally, but works closely with clients and partners who use Zoom and Webex.

The team must ensure that rooms enable users to join external meetings with minimal effort or frustration—since, above all, end-users expect a seamless and straightforward experience when connecting to their Zoom or Webex sessions.

How the Tech Lab Helps:

- Compare how room systems from various manufacturers handle joining "non-native" meetings through Direct Guest Join, BYOD, and interoperability modes
- Simulate real scenarios: a Teams Room joining a client's Zoom invite, or a Webex Board joining a Teams meeting
- Evaluate user interface simplicity how easy is it for non-technical users to launch an external meeting with one touch?
- Identify the hardware solution that best aligns with your specific meeting needs and workflows - focusing on flexibility and functionality, rather than prioritizing any single platform as the starting point.
- Walk away with a deployment strategy that enables scalable rollouts and standardizes user experience - increasing the adoption of collaboration spaces.















room ready We innovate. You collaborate.

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